

## **Press Release**

Nets and Gifted partner up to develop new digital instant prepaid gift card solution in Europe

<u>Nets</u>, a leading European payment services provider and market leading digital gift card provider, <u>Gifted</u>, have entered into a new agreement to offer merchants an innovative digital solution across the Nordics and wider Europe, including DACH, Benelux and France. The solution will enable instant issuing of single-use gift cards to offer a frictionless user experience for consumers, who can receive a fully usable gift card within seconds.

The global gift card market is estimated to grow approximately 12% over the next five years to a total of EUR 900 billion by 2024\*. Gifted offers the market a prepaid gift card solution, and Nets will provide the company with Account Management Services – including prepaid cards and transaction processing services – and Lifecycle Management Services, including virtual cards that can be instantly issued to the wallet. The solution is fully digitised with no physical cards required, enabling Gifted to issue cards virtually.

Merchants will benefit from digital gift cards that integrate seamlessly into their regular payments flow, while for customers the experience is very similar to any digitally issued payment card. It will be easy for merchant customers across Europe to partner with Gifted and ensure easy onboarding to their gift card platform, minimising the initial cost and reducing time to market.

"We chose Nets as a well-established player in the European card issuing business with modern and flexible solutions that meet our needs for an automated and digitised solution. The agreement and Nets' business model goes hand in hand with Gifted's mission to expand the Gift Card market and enable every brand – big and small – to get access to efficient Gift Card programs without paying a fortune and help us to deliver a new and innovative value proposition to the gift card market," says Peter Lansfjord, CEO of Gifted.

The partnership will be collaborative, with a plan for on-going co-creation workshops with both UX teams to drive continuous product innovation.

"A partnership between Gifted and Nets is a great opportunity for us to combine our existing solutions and enter the prepaid card issuing space," says Torsten Hagen Jørgensen, CEO of Nets Issuer & eSecurity Services. He continues:

"This will further strengthen our suite of attractive payments solutions and support our European growth strategy to provide issuing services across Europe. We look forward to working with Gifted to offer modern, digital and intuitive gift card experiences benefitting cardholders across Europe."

The new and innovative virtual gift card solution from Gifted and Nets is expected to find its way to the first European customers during 2021, with the Nordics being first to launch.

## **About Gifted**



Gifted is a platform company on a mission to digitize the gift card market. Founded 2017 by Peter Lansfjord and Rasmus Nyberg, two experienced profiles in the gift card industry where they pioneered with plastic gift cards in the Nordic market providing a closed loop prepaid solution for shopping malls and started the biggest prepaid program (+ 1000 MSEK) in the Nordics with meal card Rikslunchen (semi-closed Visa card). Acquired by Sodexo 2012.

## www.getgifted.com

## **About Nets**

At Nets, we see easier products and solutions as the foundation for growth and progress – both in commerce and society. With headquarters in Copenhagen, Denmark, and more than 4,000 employees located across Europe, we help financial institutions, businesses and merchants across Europe make tomorrow a little easier for their customers while delivering unrivalled security and stability. Powering payment solutions for an easier tomorrow. For more information please see: <a href="https://www.nets.eu">www.nets.eu</a>